

**Jefferson and Madison Counties Dairy Profit Teams Initiative
Farm Application**

Pre-qualification Questions:

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|--|-----------------------------|
| | <u>Please circle</u> |
| 1. Do you plan to make improvements to your operation and be a viable dairy farm ten years from now? | YES NO |
| 2. Will you agree to target three key performance areas for improvement, set goals for each, and develop and work with a dairy profit team and mutually agreed upon plan to achieve these goals? | YES NO |
| 3. Are you committed to take steps necessary to enhance your dairy's profitability? | YES NO |
| 4. Are you willing to make a financial investment, if feasible, towards improvements on your farm if they are deemed valuable by our profit team? | YES NO |

Please complete the information below if you feel you qualified in questions 1 – 5

Dairy Producer's Name: _____ Farm Name _____

Mailing Address _____ City _____ zip code _____

Township _____ email address _____ phone number (____) _____

Farm Information from 2008

Total # of cows: _____	Have you used professional consultants? Yes NO
# of heifers under 12 months _____	If so, why _____
# of heifers 12months or older _____	Number of acres cropped owned _____ Rented _____
# of lactating cows _____	Types of crops grown and number of acres of each _____
# of dairy animals sold for dairy _____	_____
Purposes in last 12 months _____	_____
Pounds of milk shipped _____	_____
(from most recent statement)	What organizations, such as the Jefferson County Agricultural
# of days milk on statement _____	Development Corporation or Farm Bureau, are you a member or
# of farm employees _____	supporter of? _____

What are major accomplishments you made on your dairy farm the past 1 –2 years?

What are three most important areas to address in a business plan for your farm to increase profitability and quality of life for you and your employees?
1. _____
2. _____
3. _____

What record keeping do you actively practice on your farm? (circle all that apply) financial, milk production, crops, CAFO, Other : _____

What programs do you use to help you with your record keeping? _____

If selected for this program, we will monitor your progress and promote it to others

1. Are you willing to conduct an annual self audit (benchmark) of you progress for the next three years?	YES NO
2. Are you willing to allow us to use your farms performance information and trends confidentially, provide the information so that your farm cannot be identified, to demonstrate results being achieved through the use of the program?	YES NO
3. May we place a picture of your farm with general background information on our website?	YES NO

Please consider my application for the Jefferson and Madison Counties Dairy Profit Teams Initiative.
Producer name (print) _____

Your signature _____ Today's date _____

Please return to: JCADC, PO Box 838, Watertown, NY 13601. The Jefferson and Madison Counties Dairy Profit Teams Initiative is funded by the New York Farm Viability Institute, Jefferson County Industrial Development Agency and the Development Authority of the North Country.